

**ASSURITY LIFE INSURANCE COMPANY**  
**50% ANNUALIZATION ADVANCE AGREEMENT**

This Annualization Advance Agreement is an addendum to the Agent Agreement between Assurity Life Insurance Company ("Assurity") and the Agent named below ("you") (the "Agent Agreement").

I select the following option for payment of my advanced (annualized) commissions from Assurity Life Insurance Company.

**Check one:**

- Weekly payment\*
- Semi-monthly payment (15<sup>th</sup> and last day of each month)

It is understood and agreed as follows:

1. If you selected to receive weekly advances, you must utilize direct deposit.\* If you elect to have your advanced commissions paid weekly but do not utilize direct deposit, Assurity will continue to pay your advanced commissions on a semi-monthly basis.
2. The weekly payment will not apply to any business written prior to the effective date or to any pending business currently in Assurity's Home Office.
3. While this Agreement remains in effect, Assurity will advance to you annualized first year base and non-base commissions on policy forms that are deemed in Assurity's sole discretion to be advanceable. This Agreement applies only to policies issued with a monthly premium mode.
4. Assurity will advance 50% of your annualized first year base and non-base commissions. This percentage may be changed no more often than every six months. The maximum amount of first year commission that will be annualized on any one policy is \$3500 per agent. One hundred percent (100%) of the earned commission on each of the policy's premiums will be applied to offset this debt, until it is paid in full. Thereafter, commissions will be payable as earned under and subject to the terms of your Agent Agreement.
5. An advance will be made when the policy is issued and the initial premium is received by Assurity. In the event of any rescission, lapsed, cancelled or surrendered policy, or death of the insured, any unearned portion of the advance will be deducted from the next advance(s) and any earned first year or renewal commission. For any subsequent reinstatement, commission will be paid as earned. If there is any debt remaining at month-end because of the rescission, lapsed, cancelled, or surrendered policy, or insured's death, Assurity may, at its discretion, require you to remit payment in full to clear such debt.
6. The outstanding balance of advances made to you shall be a debt that you owe to Assurity, and Assurity shall have a first lien against all monies that any division of Assurity may owe you from time to time to secure that debt, including any interest payable as provided below.
7. If this Agreement or your Agent Agreement is terminated for any reason, the debt you then owe Assurity under this Agreement shall become due and payable immediately, and you shall pay us interest at 6% per annum on any balance remaining unpaid thereafter. In addition to any other remedies Assurity may have, Assurity may retain any monies we owe you or that become owing to you, immediately and without notice or resort to judicial process.
8. In addition to any debt under this Agreement, including interest, you agree to pay Assurity all costs and reasonable fees (including attorneys fees) and costs of collection that Assurity incurs to effect payment of your debt, which will become part of that debt.
9. This Agreement may be terminated at any time with or without cause, by either party, by giving notice to the other in writing at the last known address. This Agreement will terminate automatically upon and at the same time as termination of your Agent Agreement.
10. If you are a partnership or corporation, each individual signing below on your behalf shall be jointly and severally liable for any debt hereunder and shall be subject to the lien provided above and enforcement of it on the same basis and to the same extent as you.
11. This is the entire agreement between you and Assurity as to advances of annualized first year base and non-base commissions, and it amends your Agent Agreement only as and to the extent stated. Assurity may, at its sole discretion, modify the terms of this Agreement at any time. Any change in this Agreement may be made only in writing signed by Assurity.
12. This Agreement is signed for Assurity at its Home Office in Lincoln, Nebraska and shall be subject to and construed under the laws of the State of Nebraska. All actions with respect hereto shall be brought in a court of competent jurisdiction in the State of Nebraska.
13. The provisions of paragraphs 6, 7, 8, and 10 will survive the termination of this Agreement.

Dated this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

Agent Signature \_\_\_\_\_

Social Security Number \_\_\_\_\_

Agent Printed Name \_\_\_\_\_

**MANAGING AGENT(S) AS GUARANTOR(S)**

Each managing agent accepts responsibility as a Guarantor, and agrees to be jointly and severally liable for any debts of the agent signing the above Agreement. Each managing agent agrees that such a debt will be a first lien against any money owed by any division of Assurity to managing agent.

By: \_\_\_\_\_  
National Marketing Organization (NMO)

By: \_\_\_\_\_  
Brokerage General Agent (BGA)

\_\_\_\_\_  
NMO's Printed Name

\_\_\_\_\_  
BGA's Printed Name

By: \_\_\_\_\_  
Managing General Agent (MGA)

By: \_\_\_\_\_  
General Agent (GA)

\_\_\_\_\_  
MGA's Printed Name

\_\_\_\_\_  
GA's Printed Name

**ASSURITY LIFE INSURANCE COMPANY**

This Agreement is effective for policy applications written on or after \_\_\_\_\_

\_\_\_\_\_  
Date

By: \_\_\_\_\_  
Officer

04-171-05005 (50%) 07/09

