

*Protect the important things in life*



July 6, 2009

Dear Mr. Miles,

Band Aids come in many different sizes yet they serve the same purpose. That purpose is to protect a cut or sore until it heals.

Insurance is like a Band Aid in that we use it to cover all the things that are important to us, such as our Automobile, Home, Life, and Health.

Unfortunately the large majority of consumers have overlooked insuring the one thing that keeps our lives going in the right direction from day to day.

### **Your Ability to Earn Income!**

What would you do if you became disabled and could not work? I will call in the next day or so to get some basic information from you. I will then create a proposal for you that will ensure you don't have to worry about what might happen to you and your family should you become disabled and lose your income.

I have enclosed a brochure on Personal Disability Income for your review. Should you have any questions in the meantime, please feel free to call me at 229-343-3466. I look forward to earning your business.

Sincerely,

Michael A. Bass, LUTCF  
Assurity Life, IMO

MAB/tlc